The Affordable Care Act and Trends in Health Care Spending

"This legislation will also lower costs for families and for businesses and for the federal government, reducing our deficit by over \$1 trillion in the next two decades. It is paid for. It is fiscally responsible. And it will help lift a decades-long drag on our economy. That's part of what all of you together worked on and made happen."

- President Barack Obama at the signing of the Affordable Care Act, March 23, 2010

The Affordable Care Act

In March 2010, President Obama signed into law the Affordable Care Act. Provisions of the Act have already helped millions of young adults obtain health insurance coverage and have made preventive services more affordable for most Americans. When fully implemented, the law will expand coverage to an estimated 27 million previously uninsured Americans and ensure the availability of affordable comprehensive coverage through traditional employer-sponsored insurance and new health insurance marketplaces or exchanges. There are signs that the Affordable Care Act has started to slow the growth of costs and improve the quality of care through pay-for-performance programs, strengthened primary care and care coordination, and pioneering Medicare payment reforms. These provisions, as well as others in the Affordable Care Act, will help to bend the cost curve downward while laying the foundation for moving the health care system toward higher quality and more efficient care.

The recent slowdown in the growth of health care spending has significant implications for the economy and Federal budget if it persists. The rate of growth in nationwide real per capita health care expenditures has been on a downward trend since 2002, with a particularly marked slowdown over the past three years. Since 2010, health care expenditures per capita grew at essentially the same rate as GDP per capita. As shown in Figure 1, this development is unusual because growth in health spending has tended to outpace overall economic growth for most of the last five decades. Similarly, with the exception of a spike in 2006, the year Medicare Part D was introduced, the growth rate of Medicare spending per enrollee-a measure of health care spending intensity—has been on a downward trend since 2001, with a particularly significant slowdown over the past three years (see Figure 2). Over the next decade, the rate of growth of spending per enrollee is projected to be approximately the same as the rate of growth of GDP per capita according to the CBO and Office of the Actuary at CMS (Kronick and Po 2013). Although some of the narrowing of this gap can be attributed to the effects of the recession, there is evidence that structural shifts in the health care sector are underway, spurred on in part by the 2010 Patient Protection and Affordable Care Act (Affordable Care Act).



Figure 1 Average Annual Difference Between Growth in GDP Per Capita

Source: Bureau of Economic Analysis, National Income and Product Accounts; Centers for Medicare and Medicaid Services, National Health Expenditure Accounts; CEA calculations.



Figure 2 Average Annual Growth in Real Medicare Spending Per Beneficiary, 1970–2012

As President Obama said in his second inaugural address, "The commitments we make to each other through Medicare and Medicaid and Social Security, these things do not sap our initiative, they strengthen us. They do not make us a nation of takers; they free us to take the risks that make this country great." The insurance coverage expansion and cost reduction measures contained in the Affordable Care Act are the next major steps toward ensuring that American workers have a fair shot at realizing their full potential.

Health Care Spending

Health care spending has increased dramatically over the past half century, both in absolute terms and as a share of gross domestic product (GDP) (Figure 3). Spending in the U.S. health care sector totaled \$2.7 trillion in 2011, up by a factor of 3.9 from the \$698.3 billion (in 2011 dollars) spent in 1980. Total health care spending in 2011 accounted for 17.9 percent of GDP—almost twice its share in 1980.



CEA calculations.

Some of the increase in health care spending is attributable to demographic changes. Of the real increase in spending on prescription drugs, office-based visits, hospitalizations, and all other personal care from 1996 to 2010, for example, 11.5 percent can be accounted for by the changing age structure of the population and 22.8 percent can be accounted for by increases in the size of the population (Figure 4).¹ The effects of population aging will become a more important driver of higher spending in coming years; by 2030, one in five Americans will be over age 65, compared with only one in eight today, and per capita medical costs in a given year are approximately three times greater for those 65 and over than for younger individuals. The majority of the increase in health care spending, historically, has come from increases in the

¹ Total annual spending on prescription drugs, office-based visits, hospitalizations and other personal care between 1996 and 2010 was estimated using the Medical Expenditure Panel Survey (MEPS). To estimate the effect of changes in the age distribution between 1996 and 2010 on spending, age-specific spending levels and total U.S. population were held constant at 1996 levels, but the proportion of the population within each age group was allowed to reflect the 2010 age distribution. To estimate the effect of population growth between 1996 and 2010 on spending, total spending increases were calculated holding age-specific spending levels constant at 1996 levels, but allowing both the age distribution and total population to reflect their 2010 values. Then, the estimated spending increases due to changes in the age distribution were subtracted from this figure.

amount spent per person over and above any effects attributable purely to population aging and population growth, reflecting increases in the use of medical services driven at least in part by the development of new technologies and increases in unit costs that exceed the overall rate of inflation.



Long-Term Spending Growth

Why has health care spending risen so much, even after taking into account changes in the size and age mix of the population? A likely piece of the story is that long-term growth in health care wages has not been accompanied by corresponding labor-saving technological progress. The theory of "cost disease" as developed by Baumol and Bowen (1966) notes that labor-saving technological progress has led to significant increases in labor productivity and hence wage growth in some important parts of the economy (such as the manufacturing sector). To compete for workers, labor-intensive sectors such as health care, education, and the performing arts also must raise their wages. According to the theory, productivity growth has been slower in these sectors. The result, the argument concludes, is an increase in the relative cost of output in these labor-intensive sectors, as higher costs are passed on to consumers in the form of higher prices.

Consistent with this theory, Nordhaus (2006) found that labor-intensive sectors generally experienced rising relative prices between 1948 and 2001. Nordhaus also found that shifts in labor from sectors that experienced labor-saving technological progress to sectors that remained relatively labor-intensive lowered overall productivity growth, as the share of labor-intensive sectors in overall output rose over the second half of the 20th century.

The cost-disease diagnosis assumes that, in labor-intensive sectors, it is difficult to reduce the amount of labor required to produce a given set of outputs. The health care sector, however, has experienced substantial technological progress, as new pharmaceutical therapies, diagnostic and medical devices, and surgical procedures have been introduced, allowing many conditions to be treated more effectively than in the past.

While some of these innovations have been labor-saving (some pharmaceuticals, for example), most others are complementary to expensive specialist labor (such as imaging and advances in surgical procedures). Consequently, technological change in medicine has caused the cost per treatment to rise, even as improvements in clinical effectiveness have led to increases in medical productivity. Technological change in medicine has contributed to long-term increases in spending. A recent study found that a quarter to a half of the rise in health care spending since 1960 can be explained by technological change in the health care system (Smith, Newhouse, and Freeland 2009). And rather than satisfying a relatively fixed demand for health

care at lower cost, the development of many of these new technologies has contributed to an increase in the demand for health care services.

For some researchers, the importance of technological change for health care spending points to increases in demand as an additional explanation to the cost disease theory for why health care spending has increased disproportionately with income. If health care is a "supernormal good"—a good associated with an elasticity of consumption with respect to income that is greater than one—then as incomes rise by a certain percentage, consumption of health care rises by a greater percentage. Hall and Jones (2007) argue that this can happen if, after achieving a certain level of consumption, individuals prefer to spend additional income on life-extending health care (which allows for consumption in the extended years of life) rather than on extra consumption now. Consequently, as incomes rise, people choose to spend ever more on health care over other goods.

The disproportionate effect of income on the demand for health care may also operate through larger institutional mechanisms. Consistent with this idea, Smith, Newhouse, and Freeland (2009) find that income growth affects health care spending growth primarily through the actions of governments and employers on behalf of large insurance pools, suggesting a key role for payment reform in affecting medical spending growth.

Sources of Inefficiency in Health Care Spending

Although growth in overall medical productivity has been large, not all increases in medical spending are productive. Cutler and McClellan (2001) showed that improved treatment of heart attacks produced significant increases in patient longevity between 1984 and 1998. By contrast, Skinner, Staiger, and Fisher (2006) found little improvement in survival rates among

heart attack patients between 1996 and 2002 despite significant growth in treatment costs. The latter study also found that the regions with the largest increases in spending also experienced the smallest gains in survival. Geographic variation in practice patterns and health outcomes implies that more than 20 percent of Medicare spending on heart attack treatment produces little health value (Skinner, Fisher, and Wennberg 2005). The case of heart attack treatment points to more general inefficiencies in the allocation of spending within the health care system.

Among the many possible sources of spending inefficiencies, several stand out as key sources of waste. First, the fragmentation of the delivery system contributes to a failure to provide patients with necessary care. That in turn can lead to complications and readmissions, particularly for the chronically ill for whom care coordination is most essential for health.

Second, lack of care coordination also contributes to duplicate care and overtreatment, a source of waste exacerbated by payment systems that compensate physicians based on the number of services provided. Overuse of expensive medical technologies is particularly costly, and some research suggests that a significant portion of coronary artery bypass graft surgery, angioplasty, hysterectomy, cataract surgery, and angiography is of questionable or low medical value (Goldman and McGlynn 2005).

Third, the failure of providers to adopt widely recognized best medical practices also contributes to waste. These failures include lack of adherence to established preventive care practices and patient safety systems, as well as widespread failure to adopt best treatment practices. In cases where the best medical practice is both clinically more effective and lower in cost—for example, the use of beta blockers in the treatment of acute myocardial infarction (Skinner and Staiger 2005, 2009)—failure to follow these practices results in worse clinical outcomes and higher readmissions and contributes to wasteful spending.

Finally, payment fraud also adds to system waste, not only through inappropriate payments but also through the administrative burden on honest providers who must adhere to the regulatory requirements of unavoidable but burdensome fraud detection systems.

Taken together, fragmentation of care, overtreatment, failures of care delivery, and payment fraud have been estimated to account for between 13 and 26 percent of national health expenditures in 2011 (Berwick and Hackbarth 2012). The magnitude of this waste offers an equally large opportunity for spending reductions and improvement in quality of care—an opportunity that underpins many of the provisions of the Affordable Care Act.

Early Implementation of the Affordable Care Act

The Affordable Care Act includes a series of provisions that will transform the Nation's health care system. By expanding coverage, the health reform law stabilizes insurance markets and makes health insurance affordable. The Affordable Care Act also includes important provisions that are aimed at reducing inefficient spending, promoting competition, and improving the quality of medical care.

Economic Benefits of Insurance

Insurance provides important economic benefits to covered households. It covers unforeseen medical expenditures, allowing individuals to receive necessary medical treatment without suffering potentially crippling financial consequences.

The 2008 Medicaid expansion in Oregon provided a unique setting in which to study the effects of health insurance on health and financial security. Because access to the Oregon

Medicaid coverage expansion was offered through a lottery, the benefits of insurance could be estimated without the usual statistical concerns that purchasers of insurance differ from nonpurchasers in ways related to health and financial outcomes. Finkelstein, et al. (2011) found that, after one year of Medicaid coverage, previously uninsured adults in Oregon were 10 percent less likely to report having depression and 25 percent more likely to report their health as good, very good, or excellent. They also experienced lower financial strain because of medical expenses, including lower out-of-pocket expenditures, lower debt on medical bills, and lower rates of refused medical treatment because of medical debt, than individuals who were not randomly assigned to Medicaid coverage.

The benefits of having insurance coverage are large. A recent study (CBO 2012a) estimated that the insurance value of Medicaid to enrollees in the lowest quintile of income earners is equivalent to 11 percent of their before-tax income, defined by the CBO as market income plus cash transfers. As a comparison, real average before-tax incomes in the lowest quintile rose 15 percent between 1995 and 2009, while real incomes in the highest quintile rose 24 percent. Hence, the value of Medicaid is roughly comparable to the additional income that would have kept average income in the lowest quintile growing at the same rate as average income in the highest quintile.

Expanding Affordable Health Insurance Coverage

The Affordable Care Act is projected to increase the number of insured individuals in the United States by 14 million in 2014 and by 27 million in 2022 (CBO 2012b). The requirement that health insurance plans offer dependent coverage to children up to age 26 went into effect in 2010. Sommers (2012) found that this provision resulted in more than 3 million uninsured young adults gaining health insurance between September of 2010 and December of 2011.

Looking ahead to 2022, the Congressional Budget Office (CBO 2012b) projects that the Affordable Care Act will lead to an additional 12 million people being insured through Medicaid and the Children's Health Insurance Program (CHIP), with the remainder of the estimated 27 million newly insured individuals covered through employer-based insurance, the Affordable Insurance exchanges, or the Small Business Health Options Program (SHOP) exchanges (see Box). The law likely will cause some firms that currently do not offer health benefits to begin doing so, and some workers who are currently uninsured will take up employer coverage that is already offered. At the same time, the new options created by the Affordable Care Act may make employer-sponsored insurance (ESI) coverage less attractive for some employers. The net effects on the prevalence of employer-sponsored coverage, however, are likely to be small.

Based on microsimulations of firms' optimizing behavior, analysts have estimated effects of the Affordable Care Act on the number of individuals with ESI coverage ranging from a 1.8 percent decline (CBO 2012b) to a 2.9 percent increase (Eibner, et al. 2011). Other estimates fall within this narrow range (Buettgens, Garrett, and Holahan 2010; Lewin Group 2010; Foster 2010) and are consistent with the small positive effects of health reform on ESI coverage observed in Massachusetts, where similar statewide health insurance reforms were legislated in 2006 (Long, Stockley, and Yemane 2009).

Box: Economics of Adverse Selection and the Benefits of Broad Enrollment

In health insurance markets, adverse selection occurs when relatively unhealthy individuals are more likely than healthy individuals to purchase health insurance coverage at a given price. Insurers understand this tendency and attempt to set premiums to reflect average expected expenditures in a plan. The selection of relatively unhealthy enrollees into coverage

raises average expected expenditures, resulting in higher premiums and more adverse selection into coverage.

Adverse selection explains why offered premiums in the individual and small group health insurance markets often are too high for most healthy people compared with the health costs they actuarially can be expected to incur, meaning that they either pay too much for coverage or choose to go uninsured rather than pay the high premiums. In some cases, insurance markets subject to extreme adverse selection may disappear completely (Cutler and Reber 1998).

Encouraging broad participation in health insurance coverage helps tremendously to solve the market failure associated with adverse selection. For example, adverse selection is virtually nonexistent in the large group employer sponsored insurance (ESI) market. Take-up rates in this market are very high, thanks both to the tax advantages associated with ESI and to the fact that employers typically pay a portion of premiums, which makes ESI a good deal for the vast majority of employees. While employer contributions are offset by lower wages in equilibrium (Gruber 1994; Baicker and Chandra 2005), employees who decline coverage rarely recoup the employer contribution on the margin. The large enrollment in many ESI plans means that a small number of high expenditure enrollees does not dramatically affect premiums for a large risk pool. This prevents adverse selection from taking root and reinforces broad enrollment through premium stabilization and affordability.

Similarly, the Affordable Care Act encourages broad enrollment through the widespread accessibility of health insurance exchanges, the individual responsibility requirement related to the purchase of health insurance, and the financial assistance offered to lower-income earners to purchase private plans on an insurance exchange. Other provisions of the Affordable Care Act raise consumer awareness and foster consumer choice through information campaigns, standardization, and consumer search tools, similar to those implemented in the successful rollouts of the Medicare Advantage and Medicare Part D prescription drug programs. As in ESI, broad enrollment in the exchanges is expected to foster premium stability and affordability and to reduce the incidence of cost-shifting from uncompensated care to the insured.

Consumer Protection

The Affordable Care Act also establishes numerous consumer protections related to the purchase of private health insurance, some of which are already in effect. Starting in 2014, individual and group health plans will not be allowed to deny or limit coverage on the basis of an individual's health status. And within certain limits, premiums will be allowed to vary by age, geography, family size, and smoking status, but not by individual health status, gender, or other factors.

The Affordable Care Act also requires that double-digit increases in insurance premiums be reviewed by States or the Department of Health and Human Services, with insurance companies needing to provide justification for any such premium increases. Plans may be excluded from an insurance exchange based on premium increases that are not justified. Further, since the beginning of 2011, most insurers have been allowed to retain no more than 20 percent of consumers' premiums for profits, marketing, and other administrative costs. Overhead and administrative costs in excess of this limit are to be rebated to consumers (or in the case of employer-sponsored insurance, to employers, who must pass a share of these rebates to their employees as cash, improved benefits, or lower premiums, with the share depending on the proportion of the total health plan premium paid by the employees). As of August 2012, an estimated 12.8 million Americans had received rebates totaling \$1.1 billion from insurers as a result of this 80/20 medical loss ratio rule.

Health Care Spending and Quality of Care

The Affordable Care Act includes a series of provisions designed to reduce spending while improving the quality of care in the health care system. Reducing excessive payments to Medicare Advantage plans, strengthening antifraud efforts, and initiating reforms to Medicare provider payment systems, among other policies, are expected to extend the life of the Medicare Trust Fund by an additional eight years. These reforms complement numerous other provisions that improve health care quality while lowering costs.

The Hospital Value-Based Purchasing Program went into effect in October 2012. The program rewards more than 3,500 hospitals for providing high-quality care and reduces payments for hospitals exhibiting poor performance. Similar pay-for-performance programs in Medicare Advantage and the end-stage renal disease prospective payment system encourage higher-quality care and more efficient care delivery. Additionally, pay-for-reporting initiatives in which providers are rewarded for reporting procedures and outcomes have been launched in virtually every Medicare payment category, and mark the first step toward value-based purchasing.

The Partnership for Patients program is a public-private partnership that aims to reduce hospital complications and improve care transitions in more than 3,700 hospitals and partnering community-based clinical organizations. By stopping millions of preventable injuries and complications in patient care, this nationwide initiative has set as its goal saving 60,000 lives and up to \$35 billion in spending, including up to \$10 billion in Medicare spending, over the three years following its launch. Data provided by the Centers for Medicare and Medicaid Services (CMS) show that since the Partnership for Patients program was introduced in 2011, the hospital readmission rate within Medicare has fallen to 17.8 percent, down from an average of about 19 percent that had prevailed from 2007 through 2010 (Figure 5). The data also show that the declines were larger in hospitals participating in Partnership for Patients.



The Affordable Care Act builds on the investments made in the Recovery Act to encourage the use of health information technology. By making it easier for physicians, hospitals, and other providers to assess patients' medical status and provide care, electronic medical records may help eliminate redundant and costly procedures. More than 186,000 health care professionals (about one-third of eligible providers) and 3,500 hospitals (about two-thirds of eligible hospitals) have already qualified for incentive payments for the meaningful use of electronic health records authorized by the Recovery Act.

The Affordable Care Act also launched extensive efforts to prevent and detect fraudulent payments under Medicare, Medicaid, and the Children's Health Insurance Program. An important goal of the Administration's efforts has been to prevent fraudulent payments before they are made rather than chasing them afterward, but there also are ongoing efforts to recover fraudulent payments if they occur. Antifraud efforts have recovered a record-high \$14.9 billion over the last four years.

Medicare Payment Reform

Traditional fee-for-service Medicare reimburses physicians for each service provided, creating incentives for overutilization. Spending inefficiencies are exacerbated by fragmentation across providers, who historically have had few incentives to coordinate care. Likewise, the prospective payment system (PPS) for Part A hospital services, which is designed to control costs by paying hospitals a prospective amount per diagnostic-related group (DRG) episode, is not immune to waste. While the DRG-based PPS encourages more efficient care and reductions in length of stay compared with cost-based reimbursement (Sloan, Morrisey, and Valvona 1988; Seshamani, Schwartz, and Volpp 2006), it also can encourage a reduction in necessary care, leading to negative short-term health effects and readmissions (Cutler 1995; Encinosa and Bernard 2005; Seshamani, Schwartz, and Volpp 2006). Further, the inpatient PPS also can be susceptible to "upcoding," whereby providers code patients as being sicker than they are to raise the risk-adjusted prospective payments (Cutler 1995; Carter et al. 2002; Dafny 2005).

To curb these inefficiencies, the Affordable Care Act has established initiatives that lay a foundation for reforming care delivery and physician payment. At their core, these initiatives are designed to foster greater coordination of care across providers, while simultaneously aligning financial incentives to encourage provider organizations to deliver higher-quality, more efficient

medical care. Each initiative builds on a core of clinical and patient engagement quality measures to ensure that cost savings are derived from more efficient delivery of care and not reduced patient access or care quality.

One such initiative is the Medicare Shared Savings Program (MSSP). Under this program, providers deliver care through accountable care organizations (ACOs), contractual organizations of primary care physicians, nurses, and specialists responsible for providing care to at least 5,000 beneficiaries. The Federal Government shares any savings generated for those beneficiaries, relative to benchmarks, with ACOs that meet rigorous quality standards, giving the ACOs incentives to invest in delivery practices, infrastructure, and organizational changes that help deliver higher-quality care for lower costs. Currently, more than 4 million beneficiaries receive care from more than 250 ACOs participating in the MSSP and other CMS projects, with ACO participation and covered beneficiaries continuing to increase as the program expands.

The Affordable Care Act also created the Center for Medicare and Medicaid Innovation, which is charged with identifying, testing, and ultimately expanding new and effective systems of delivering and paying for care. The CMS Innovation Center is authorized to invest up to \$10 billion in initiatives that have the potential to reduce program expenditures while preserving or enhancing quality of care furnished to individuals under Medicare, Medicaid, and the Children's Health Insurance Program. Initiatives within the CMS Innovation Center include shared savings models, as well as bundled payments to hospitals and post-acute-care providers.

The Innovation Center's Pioneer ACO program is a more aggressive version of the MSSP and is open to organizations that have had success with risk-based payment arrangements. Pioneer ACOs may keep a greater share of Medicare savings than ACOs in the MSSP but are

also at greater risk for losses if spending benchmarks are not met. Successful Pioneer ACOs are also eligible to move to a population-based payment arrangement whereby they assume greater financial risks and rewards for a predetermined set of patients. This greater risk-reward profile further encourages investments in care coordination and best practice delivery reforms. Pioneer ACOs must also develop similar outcomes-based payment arrangements with other payers, extending payment innovations to the commercial market and maximizing the impact of the program's incentives.

Currently, roughly 860,000 beneficiaries are enrolled in 32 Pioneer ACOs. The Pioneer program is just entering its second year, so it is too early for any comprehensive assessment, but Pioneer ACOs do seem to be making substantial investments in infrastructure and care processes. Infrastructure investments include health information technology adoption and improved data analytic capabilities, which enable providers to identify opportunities for improvements in care processes and the quality of care. For example, the potential savings associated with early identification and treatment of patients with high propensity for developing a chronic disease have led some Pioneer ACOs to make organizational changes that place greater focus on primary care and disease management. CMS is supporting Pioneer ACOs by providing privacy-protected patient information to promote care coordination, hosting collaborative learning networks, and offering other technical assistance.

Care coordination is also central to the Comprehensive Primary Care (CPC) initiative. Primary care is critical to promoting overall health and reducing medical spending. Yet because any one insurer accounts for only a fraction of a provider's business, insurers underinvest in primary care systems that would improve care coordination. Through the CPC initiative, Medicare partners with State and commercial insurers to promote community-wide investments in the delivery of coordinated primary care. Simultaneously, through direct financial payments or shared Medicare savings, the CPC initiative rewards high-quality providers who reduce health care costs through investments in care coordination. At the end of 2012, about 500 primary care practices were participating in the CPC initiative, representing 2,343 providers serving approximately 314,000 Medicare beneficiaries.

The CMS Innovation Center has introduced bundled payments as a model for hospital payment and delivery reform. A bundled payment is a fixed payment for a comprehensive set of hospital and/or post-acute services, including services associated with readmissions. Moving from individual payments for different services to a bundled payment for a set of services across providers and care settings encourages integration and coordination of care that will raise care quality and reduce readmissions. Variants on bundled payments are being demonstrated, differing in the scope of services included in the bundle, and whether payment is retrospective (based on shared Medicare savings) or prospective, which intensifies the financial risk and return to investing in changes to the efficiency and quality of care. Currently, 467 health care organizations across 46 states are engaged in the bundled payment initiative.

Is the Cost Curve Bending?

The real rate of health expenditure growth has trended downward between 2002 and 2011. For each of the three years 2009, 2010 and 2011, National Health Expenditure data show the real rate of annual growth in overall health spending per enrollee was between 3.0 and 3.1 percent; the lowest rates since reporting began in 1960.

Additionally, the National Health Expenditure data show that growth in Medicare spending fell from an average of 8.6 percent a year between 2000 and 2005 to an average of 6.7

percent a year between 2006 and 2010. Notably, over a third-2.5 percentage points-of the 2006–2010 growth was attributable to increases in Medicare enrollment. With the exception of a spike in 2006, the year Medicare Part D was introduced, the growth rate of Medicare spending per enrollee—a measure of health care spending intensity—has been on a downward trend since 2001, with a particularly significant slowdown over the past three years (see Figure 6). Projections suggest the growth rate of Medicare spending per beneficiary will decline even further. While Medicare enrollment is expected to increase 3 percent a year over the next decade (CMS 2012), the rate of growth in spending per enrollee is now projected to be approximately the same as the rate of growth in GDP per capita, according to the CBO and Office of the Actuary at CMS (Kronick and Po 2013). These developments are reflected in CBO's estimates of Medicare spending as a share of GDP, which have consistently been revised down over the past five years (see Figure 7). Similarly, the rate of growth in spending per Medicaid enrollee is projected to be near the rate of growth in GDP per capita. In the commercial health insurance market, per enrollee spending growth also has declined in recent years, the proximate cause being a slowdown in the growth rate of per-enrollee use of medical services (HCCI 2012).



Figure 6 Real Annual Growth Rates of National Health Expenditures Per Capita and Medicare Spending Per Enrollee, 1990–2012

Note: Estimates for 2012 are projected. Source: Center for Medicare and Medical Services, National Health Expenditure Accounts; CEA calculations.



There are several potential causes of the recent declines in the growth rate of spending per enrollee. One factor is the recent recession, in which job losses have caused the loss of insurance coverage. However, the recession explains only a small fraction of the declines in spending growth rates since the start of the recession. The slowdown in the growth rate of percapita health expenditures began before the recession took hold, and has continued through the economic recovery and into 2012.



Accounts; Bureau of Labor Statistics, Current Population Survey; CEA calculations.

As expected, changes in real per-capita total health care spending at the state level are negatively correlated with changes in unemployment in the state between 2007 and 2009 (Figure 8). This pattern is consistent with economic conditions influencing health care costs. If the relationship in Figure 8 holds at the national level, then the increase in the national unemployment rate between 2007 and 2011 of 4.3 percentage points would have been associated with a \$199 decline in spending per-capita (in 2007 dollars), or 2.6 percent of per-capita health care spending in 2007. This accounts for only 18 percent of the slowdown in spending growth since the start of the recession in 2007 and an even smaller proportion of the slowdown in

began to decline.² A similar analysis for Medicare alone finds that states that experienced a sharper rise in unemployment did not see a bigger decrease in Medicare spending per enrollee; in fact, there is a statistically insignificant *positive* relationship between the change in a state's unemployment rate and its change in Medicare spending per enrollee (see Figure 9).



Source: Centers for Medicare and Medicaid Services, National Health Expenditure Accounts; Bureau of Labor Statistics, Current Population Survey; CEA calculations.

Structural changes in the health care market offer another explanation for the decline in per-enrollee spending growth. One possibility is that hospitals and provider groups have increasingly sought to improve efficiency—through adopting more high-value medical practices and performing fewer low value procedures—in response to evidence showing their potential for cost savings and quality improvements (Fisher and Skinner, 2010). At the same time, formulary changes that encourage substitution away from branded to generic drugs, and changes in

² Between 2001 and 2006, real per-capital spending grew by 21.5 percent. Between 2006 and 2011, real per-capital spending grew by 7.1 percent, where the 14.4 percentage point difference in spending growth captures the slowdown in spending growth. The 2.6 percent decline in total health care spending between 2007 and 2011 attributable to the recession accounts for approximately (2.6/14.4)*100 = 18 percent of the slowdown in spending growth since the start of the recession.

insurance design that increase patient cost sharing for both services and pharmaceuticals, also may explain a portion of the declines in spending growth per enrollee over the past decade. For example, the sharp slowdown in the growth rate of medical imaging since 2006 likely was due to a confluence of reforms including prior authorization, increased cost sharing and reduced reimbursements (Lee and Levy 2012). Notably, Lee and Levy found that a large fraction of the declines involved imaging identified as having unproven medical value. Similarly, payment reforms and regulations are thought to have contributed to long-run declines in Medicare spending growth rates (White 2008).

Early responses to the Affordable Care Act may have contributed to the decline in per enrollee spending since 2010 (Kronick and Po 2013). Relevant provisions of the law include provisions intended to foster coordinated care, improve primary care, reduce preventable health complications during hospitalizations, and promote the adoption of health information technology.

The decline in the hospital readmission rate, coinciding with the introduction of the Partnership for Patients program in 2011, also may point to early effects of the Affordable Care Act on spending. The Act's Medicare hospital readmissions reduction program, introduced in October 2012, should reinforce these effects. Likewise, infrastructure investments and care process changes, either funded directly by the Affordable Care Act or stimulated through the Affordable Care Act's payment reform, are other possible sources for the recent declines in spending growth.

In addition, spending declines may reflect early changes in medical care delivery made in anticipation of impending Medicare payment reform. The Affordable Care Act moves providers towards savings-based payment models in Medicare that encourage improved coordination of care. Hospitals seeking new ways to reduce costs and increase bargaining power with suppliers and insurers may respond by consolidating their operations. Recent years have seen a continued consolidation and integration of physicians into provider networks.

The Affordable Care Act in the Long Run

The long-run growth rate of per-capita spending has significant implications for the budget. Medicare spending represented 3.7 percent of GDP in 2011 (Medicare Trustees 2012). Under current law, including cost control measures of the Affordable Care Act and the Sustainable Growth Rate-mandated physician payment cut, CMS projects that Medicare spending will rise to represent 6.7 percent of GDP in 75 years, with long-term nominal perbeneficiary spending growing at a rate on average equal to 4.3 percent per year (Medicare Trustees 2012).

However, nominal growth rates of per-beneficiary Medicare spending have been declining since 2001, and over the past five years have averaged 3.6 percent. At least some of the recent decline in Medicare spending growth appears to be structural, implying that the low spending growth rates from the past few years may persist. As noted, regression analysis shows a statistically insignificant relationship between state-level 2007–09 changes in per-beneficiary Medicare spending and changes in unemployment, suggesting that little if any of the recent declines in per-beneficiary Medicare spending growth rate of Medicare spending were to remain 3.6 percent per year, then after 75 years Medicare spending would account for only 3.8 percent of GDP, little changed from its share today, and substantially less than what the Medicare Trustees estimate (Figure 10). *This should not be interpreted as a forecast but rather an indication of how sensitive*

long-term projections are to the assumed rate of growth of Medicare spending per beneficiary. In this hypothetical scenario where per-beneficiary Medicare spending grows at a rate equal to the one observed over the past five years, Medicare spending as a share of GDP would be much lower than what current long-term projections suggest. The current law projection presented in Figure 10 uses the Medicare Trustees' "intermediate" assumptions. Under their low-cost assumptions, Medicare spending as a share of GDP would be lower after 75 years. (The Trustees do not publish <u>long-range</u> estimates of total Medicare spending as a percentage of GDP under low- or high-cost assumptions because the automatic financing provisions for Parts B and D imply the SMI trust fund will be adequately financed in all future years.)



Source: Medicare Trustees (2012); Social Security Trustees (2012); CEA calculations.

As health economist David Cutler <u>recently noted</u>, trends in the health system "suggest that the health care cost curve may be bending more rapidly than official forecasts project... Policy changes to reduce Medicare and Medicaid spending will continue to be a priority (the President suggested reforms in his State of the Union address), and revenue increases will almost certainly be necessary. But these observations suggest that we need to continue doing what has been successful in reducing growth in health care spending rather than pursue a radical rethinking of those programs' operations."

The causes for the recent and projected declines in the growth rate of medical spending and utilization, and their relationship to the major quality-improving and cost-saving provisions of the Affordable Care Act, remain an important area for future research. Enacted provisions of the health reform law appear to be having positive effects on care coordination, hospital outcomes and spending. And payment reforms that better align payment with cost and provide incentives for efficiency such as shared savings and bundled payment programs hold potential to improve to care quality and reduce medical spending.

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