

The periods in this chart were calculated based on information in publicly available specific authorizations granted by the Secretary of Energy, as well as non-public information maintained by Pillsbury. The specific authorizations considered did not include specific authorizations granted for deemed exports.



Selected Economic Impacts of 10 CFR 810 Proposed Rule

Specific elements in the proposed rule would have immediate effects:

Company A, which provides skilled supplemental personnel for nuclear plants, reported that the modification of the specifically authorized country list (10 CFR 810.8a) would prevent it from utilizing a significant portion of its foreign national workforce for outage work in the U.S. These workers protect the health and safety of workers at nuclear plants. This has a projected economic impact on Company A of over \$3 million per year.

Company B, whose technology is newly included in the expanded scope of the proposed regulation, reported that the processing time for specific authorizations will effectively preclude it from bidding on a significant portion of international tenders. The typical response period for tenders in this sub-sector is one to two months, and contracts are typically in place within four months. With the expansion in scope and the increase in the number of countries requiring specific authorization, Company B estimates a loss of approximately \$75 million per year in revenue.

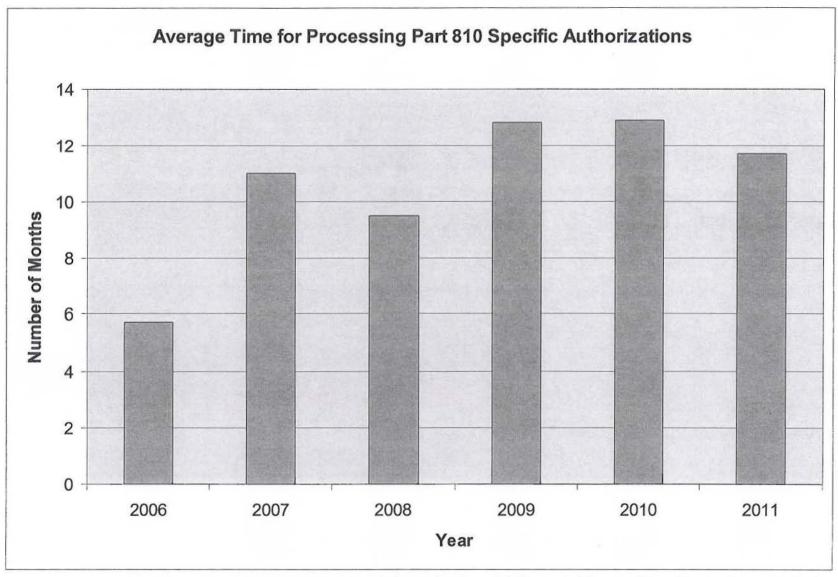
Company C, whose technology is newly included in the expanded scope of the proposed regulation, reported that the processing time for specific authorizations will preclude it from bidding on a significant portion of international tenders or make their bids non-competitive because of perceived risks in receiving approvals after contract award. The typical response period for tenders in this sub-sector is two to three months. In addition, the 5-year period for specific authorization would create the perception among foreign customers of increased risk in long-term contracts with U.S. suppliers. This risk would result in reduced U.S. competitiveness. Company C also expects to incur additional legal and regulatory costs which would negatively impact its competitiveness and profitability. With the expansion in scope, the increase in the number of countries requiring specific authorization, and the limited duration of a specific authorization, Company C estimates \$15 million per year in lost revenues and \$2 million per year in lost profit.

Lack of clarity in the rule (current and proposed) impairs U.S. competitiveness:

Company D, which provides consulting and engineering services, reported that a customer in the Middle East questioned whether it would be required to have a specific authorization under 10 CFR 810 to engage in assisting with the establishment and operation of the nation's nuclear regulatory infrastructure. This is a critical issue, since reliability as a trading partner is often a key criterion for bid assessment. The total contract value for this work is estimated at between \$70 and \$90 million. Company D also reported that it has received similar questions from other foreign customers who are evaluating suppliers.

Slow processing negatively impacts U.S. competitiveness:

Company E reported that delays in obtaining assurances for the design and engineering of a major nuclear component for a Chinese customer resulted in the customer selecting a Canadian supplier to provide the conceptual design for the project. While the conceptual design portion of the \$25-million project scope is \$2-3 million, this initial award is significant because it puts Company E at a significant disadvantage for any follow-on work.



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Impact of Proposed Revision to 10 CFR Part 810 on Country Eligibility for General Authorization

Would Become Ineligible: 73 countries

Countries eligible for general authorization under the current rule that would become ineligible for general authorization under the proposed rule:

Antigua and Barbuda Holy See Bahamas Honduras Barbados Iceland Belize Jamaica Bhutan Jordan Bolivia Kiribati Bosnia and Lebanon Herzegovina Lesotho Brunei Chile Costa Rica Malawi Côte d'Ivoire Malaysia Croatia Maldives Democratic Republic Mauritius of the Congo Mexico Dominica Monaco Dominican Republic Ecuador Namibia

El Salvador Ethiopia Fiji Gambia Ghana Grenada Guyana

Guatemala

Liechtenstein Madagascar Montenegro

Nauru Nepal New Zealand Nicaragua Nigeria Panama

Papua New Guinea Paraguay

Philippines

Saint Kitts and Nevis

Saint Lucia

Saint Vincent and the

Grenadines Samoa San Marino Senegal Serbia Singapore Solomon Islands South Sudan Sri Lanka Suriname Swaziland Timor-Leste

Trinidad and Tobago

Tunisia Tuvalu Uruguay Venezuela Zambia Zimbabwe

Tonga

Would Remain Ineligible: 73 countries

Countries on the current restricted country list that would remain ineligible for general authorization under the Proposed Rule:

Afghanistan Burundi Albania Cambodia Algeria Cameroon Andorra Cape Verde Angola Central African Armenia Republic Azerbaijan Chad Bahrain China • Belarus Comoros Benin Congo Botswana Cuba Burkina Faso Djibouti

Equatorial Guinea Eritrea Gabon Georgia Guinea Guinea-Bissau

Haiti India♦ Iran Iraq Israel Kenya