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To: David C. Childs A-76comments/OMB/EOP@EOP

cc:

Subject: An Industry Comment on the November 2002 Circular A-76 Revisions

To: OMB

Our small business company fully and enthusiastically supports the November 2002 Circular A-76 revisions. The original A-76 program allowed our firm to double its business base over the last 8 years and the new revisions will give us opportunity to help our company continue to grow and save the Government even more taxpayer dollars.

Our first A-76 program win, a 5-year, \$30 million DoD service contract, reduced the overall cost to the Government by 25%, provided top quality service (evidenced by 90-100% Award Fee ratings), and got the job done with 40% less personnel. The new A-76 revisions will enable firms like ours to do even more.

The A-76 revision that places a 12 month limit on the length of public-private competitions is especially beneficial for a small business like ours. We have a limited credit line and just don't have the marketing budget to stay in the 'game' for extended lengths of time. Also, the prescribed use of the FAR rules governing "best value" competition is a critical addition. For a quality-oriented company like ours, emphasis on past performance gives us a fighting chance to win our share of jobs. It also assures the Government that it will receive the highest level of service.

Consumer confidence continues to drop and the economy continues to falter. Our Federal Government needs to show by example that it can and will take serious measures to cut cost. Implementing these A-76 revisions offers the Government a unique opportunity to save taxpayer dollars with matching, if not greatly improved, service.

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